

General Contract for Speaking Appearance by Dick Sells

Name of Program: Short Sale Seminar

Scheduled to appear on: Date: _____ Time: _____ Place: _____ for a speaker's fee of _____

1. Referral fee program: \$2,500 (Twenty Five Hundred Dollars) to be paid 30 days prior to event, plus a referral fee on each closed listing generated by this presentation of 10%. Any listing from an attendee that occurs within 180 days of the seminar will be considered a referral from the seminar and a referral fee due.
2. A partial fee payment of \$2,500 must accompany the signing of this contract. Make check payable to Dick Sells.
3. Payment of the referral fees should be paid to Future Home Realty of Tampa Florida for Dick Sells and sent to Future Home Realty 1545 Ancroft Ct. Trinity, Fl. 34655. All referral fees are due at closing and should be submitted within 48 hours of closing.
4. We expect the company sponsoring the seminar to spend a minimum of \$2,500 on advertising. This is to assure that we get a sufficient number of attendee's to the seminar. All advertising must be approved by a member of our short sale staff prior to publication.
5. For bookkeeping department purposes and you need my social security number, please call.
6. Cancellation by the host group within 60 days of the program date, for reasons other than weather, natural disaster, cannot be made without a penalty fee of \$2,500 (Twenty Five Hundred Dollars) of the agreed upon honorarium. Cancellation within 10 days of the event cannot be made without a penalty fee of \$10,000 (Ten thousand dollars) of the agreed upon honorarium. In addition, in either case the canceling group would be responsible for any "penalty" fees required by the airlines for a changed ticket. If I cannot appear for a bonafied reason, all monies advanced by the host will be refunded. In the event that I am unavoidably delayed but arrive to present the program in full, the engagement shall be considered to have been completed as agreed and all monies shall be due.
7. The proper equipment will help ensure a great presentation. As for equipment needs, please have a bottle water and a microphone and podium, a lavalier mike is preferred, but any wireless mike will work. A clear overhead projector for the Power Point presentation available at the podium. Please take care that all audio-visual equipment is set up, clean and in working order prior to the presentation. The programs are approximately 30 minutes to 1 hour in length.
The Short Sale Broker presentation takes about 45-60 minutes plus time for questions.
The Short Sale Buyer presentation takes about 45-60 minutes plus time for questions.
The Short Sale Seller presentation takes about 90-120 minutes plus time for questions.
8. Sorry, no videotaping, cable broadcasting, or recording of any kind, of my program is allowed.
9. Please fill out as completely as possible the broker information form and return it within 30 days along with a signed copy of this contract. This is important for my scheduling and travel plans. Please make no reservations or publicity efforts until a written confirmation from me is received. Your signature below implies a reading and understanding of contract terms enumerated here.

Date _____ Signature of responsible party: _____

Date _____ Signature of responsible party: _____

Date _____ Approved by Dick Sells: _____